

ASSOCIATE PROJECT MANAGER- DOMAIN

About phamax

phamax is a Swiss headquartered independent healthcare consulting firm specialised in scientific and analytical market access support for healthcare clients. Founded in 2011, phamax's client base already includes global HQs and local affiliates of many leading pharmaceutical and healthcare companies.

With our delivery team based in Bangalore, India, we have a highly skilled and professional group of physicians, sales/marketing professionals, health economists, medical writers, and data modelling experts. All our team members have prior experience in the pharma domain and consulting space.

We provide for our clients short-term and long-term, onshore and offshore support through simple and flexible engagement models. Our commitment is for execution excellence by applying experience, creativity and intelligence to every project we undertake.

We stand for:

- **domain expertise:** We are exclusively focused on the healthcare industry and all team members have work experience in the pharma domain (industry and consulting space)
- **people:** The core team at phamax is highly qualified and has worked with 5 of the Top 10 pharmaceutical companies in the world, comprising of highly experienced physicians, sales and marketing experts and data analytics professionals
- **project management:** Our project management principles ensure flawless execution and transparent and continuous cooperation with all stakeholders throughout the project lifecycle

Apart from the developed markets, we have specialized on the issues our clients face in the emerging markets, namely Central Eastern Europe, Middle East/Gulf region, North Africa, Sub-Sahara and Asia-Pacific.

Designation	Associate Project Manager
Job Description	<p>Reports to: Practice Lead/Senior Director</p> <ul style="list-style-type: none"> • Drive analytics project engagements and accounts through effective project management • Responsible to lead and manage project teams consisting of Consultants and Analyst. Manage all aspects of project execution and team management. • Be a client manager- Understand business requirements of clients, define analytical problems, and propose solutions to assist clients of phamax in optimizing their business plans and sharpening their decision-making. • Drive and implement portfolio of projects under analytics. Drive team to implement projects in the area of forecasting solutions, pricing & reimbursement analytics, patient centric analytics, portfolio assessments, market assessments, new product launch frameworks, competitive intelligence, KOL identification & profiling • Collaborate with appropriate stakeholders and secure business development opportunities for existing capabilities. • Ideate and implement appropriate tech solutions for dashboard and automation requirements using analytical and visualization tools • Support and continuously engage with BD/sales / partner to arrive at augmented level of engagement.

Desired Profile	<p>Competency Skills:</p> <ul style="list-style-type: none"> • Communication skills: Advanced English skills. Strong written and verbal communication/presentation skills • Ownership qualities: Strong sense of responsibility/ownership of the project and demonstrates dedication and enthusiasm in taking up the project to its completion • Client management: Able to manage clients at project level • Strategic thinking: Able to write concept notes & proposals • Time management: Able to manage own time and plan effectively • Team skills: A proactive and dynamic team player <p>Technical Skills:</p> <ul style="list-style-type: none"> • Therapy area knowledge: Good understanding of therapy areas for diabetes, COPD, infectious diseases such as hepatitis, HIV and vaccines • Epidemiology: Understand the core elements of epidemiological studies • Writing: Attention to detail in terms of style/consistency, grammar, syntax, scientific accuracy and layout • Secondary research: Ability to use public domain such and collect and represent data in a systematic way • Complete story flow with key insights: Able to think of innovative ways of filling the data gaps and implementation • Statistical knowledge: Sound knowledge of basic statistical techniques, assumptions, applications, interpretations and limitations • Computer skills: Proficiency in the use of Microsoft Word, power point presentations and excel spread sheets • Business Acumen: Understanding of various drivers of those financial metrics and leverage them in proposal and execution of a project • Excel Skills: Advanced skills in using MS-Excel; Data analysis using functions; understanding of commonly used data sets & business rules. • Grasp and knowledge of PowerBI, Tableau, SQL • Data Handling/Data Analytics: Able to develop data analysis methodologies; Provide business insights based on the data analysis
Experience	8+ years of Professional work experience in pharmaceutical consulting companies
Industry Type	Pharma consulting /KPO/ Pharma analytics
Education	Graduate: B. Pharmacy/ B.Tech/ B.E Post graduate: MBA / M. Pharma (Marketing) / MS
Location	Bangalore